



De-Risking Mergers, Acquisitions & Divestitures

A Practical Guide to Reducing IT Risk and
Accelerating M&A Outcomes

Let's Explore



Summary

Visibility is Key

Opportunities to Modernize

Balancing Speed & Stability

Establishing Governance

Reducing Risk

About Protera

Success Stories

Summary

Mergers, acquisitions, and divestitures create significant opportunities for growth, efficiency, and value creation. Yet many organizations underestimate one of the most critical determinants of success: technology.

Applications, infrastructure, security, data, and end-user services all sit on the critical path to a successful transaction. Without clear visibility and disciplined execution, hidden dependencies, aggressive TSA timelines, and legacy technology can create costly delays and operational risk.

The organizations that succeed view IT not simply as a transactional requirement, but as a strategic enabler of business value.

This ebook outlines five executive imperatives that help organizations navigate technology transitions with confidence to transform M&A complexity into a strategic advantage, while protecting business continuity, accelerating TSA exits, and maximizing transaction value.

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EXECUTIVE IMPERATIVE #1

Gain Visibility Before Making Decisions

Many M&A projects begin with incomplete information about the technology landscape.

Before systems can be integrated, separated, or modernized, organizations need a comprehensive understanding of applications, infrastructure, data flows, security controls, and operational dependencies.

Protera's proprietary ProDiscovery™ platform provides full visibility into the IT ecosystem by analyzing an average of 70+ SAP, Oracle, and enterprise processes, identifying critical dependencies and uncovering risks before they impact the transaction.

The result is a fact-based foundation for planning, governance, and execution.



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EXECUTIVE IMPERATIVE #2

Treat M&A as a Modernization Opportunity

One of the most common mistakes during M&A is simply moving existing problems into a new environment. Organizations often focus on speed, replicating outdated architecture, redundant applications, and technical debt through a traditional "lift-and-shift" approach.

Leading organizations take a different path. M&A creates a rare window when executive attention is high, budgets are allocated, and change is already expected. This creates an ideal opportunity to:

- Rationalize applications and infrastructure
- Harmonize ERP platforms
- Strengthen security architecture
- Modernize cloud environments
- Establish a scalable foundation for future growth

The goal is not change for its own sake. It is controlled modernization that delivers long-term business value while minimizing transition risk.



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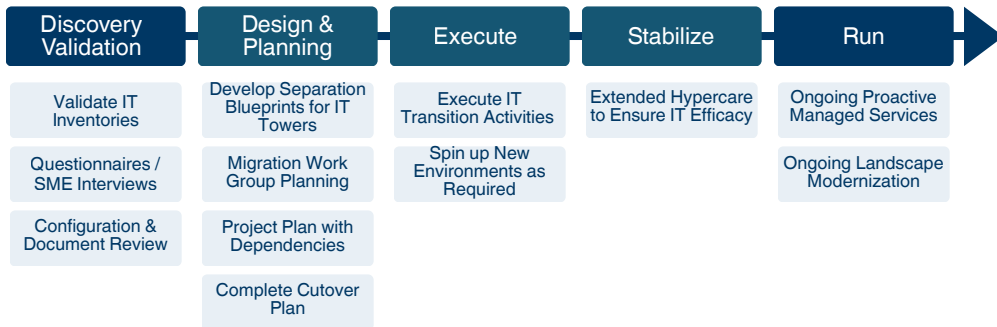
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EXECUTIVE IMPERATIVE #3

Balance Speed with Stability

Most organizations operate under Transition Services Agreements (TSAs) that provide a pre-defined timeframe to complete critical technology transitions. Success requires balancing aggressive timelines with operational continuity.

Protera combines automated discovery, structured governance, and experienced cloud engineering teams to accelerate outcomes while reducing risk. Through this approach, organizations have achieved an average 40% reduction in migration timelines, enabling faster TSA exits and quicker realization of business value. The objective is simple: move quickly without compromising stability.



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EXECUTIVE IMPERATIVE #4

Establish Governance That Drives Outcomes

Technology transitions involve multiple stakeholders, competing priorities, and hundreds of interdependent decisions. Strong governance creates alignment between executive leadership, business teams, and technical workstreams.

Protera's governance framework incorporates executive oversight, PMO leadership, risk management, milestone tracking, and structured communications to ensure projects remain focused on business objectives, not just technical milestones.

Protera's patent-pending intelligent services platform, CloudVantage ProSuite, delivers zero-disruption enterprise modernization by unifying the entire enterprise services lifecycle, from modernization planning through continuous optimization, within a single intelligent orchestration platform.



ProDiscovery

Accelerate planning cycles by up to 50 % while uncovering hidden workloads and optimization opportunities.

ProMigrate

Zero-disruption cloud transformation at scale.

ProInsights

Leverage predictive AI technology, to identify and remediate issues without human intervention, **improving recovery times by up to 90%.**

ProAssurance

Real-time governance across the enterprise cloud estate by unifying asset intelligence, performance metrics, compliance data, and operational reporting into a **single, transparent view.**

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EXECUTIVE IMPERATIVE #5

Reduce Risk at Every Stage

Every M&A transaction introduces risk:

- Security vulnerabilities
- Data complexity
- Application dependencies
- Licensing exposure
- Operational disruption

Managing these risks requires more than technical expertise. It requires a comprehensive understanding of how technology supports business operations.

By combining automated discovery, cloud transformation expertise, and proven migration methodologies, Protera has maintained a 100% transition success rate across customer engagements.

This disciplined approach helps organizations protect business continuity while accelerating integration, separation, and modernization initiatives.

According to CrowdStrike's 2026 Global Threat Report, there has been an 89% increase in attacks by AI-enabled adversaries

WHY PROTERA

De-Risk the Transaction. Modernize for What's Next.

Protera helps organizations accelerate integration, separation, and modernization while protecting business continuity and maximizing transaction value.

Whether combining systems or separating them, Protera helps organizations navigate the most critical technology decisions throughout the M&A lifecycle. From due diligence and TSA planning to cloud modernization and managed services, Protera enables organizations to:

- Discover and mitigate risk early
- Accelerate integration and separation efforts
- Modernize strategically during transition
- Exit TSAs faster
- Build a scalable foundation for future growth

Comprehensive Due Diligence

Automated toolset for full landscape Discovery, uncovering and addressing potential risks before they become issues.

Custom Integration Strategies

Utilize Discovery outputs to develop a custom plan to enable smooth technology integration and operational synergy.

Proven Risk Mitigation

Strategic services and enterprise expertise that protect your investments and safeguard the integrity and continuity of your operations.

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DON'T JUST TAKE IT FROM US

Customer Success Stories



Protera helped LSC successfully execute a large-scale divestiture-driven IT transformation by rapidly replatforming and reengineering its technology landscape with a cloud-first Microsoft strategy.

The team migrated 750 systems, hundreds of applications, and 67 databases to Azure while modernizing LAN/WAN infrastructure and implementing advanced SOC and MDR security services.

Protera also deployed Microsoft 365 for 3,000 users and Azure Virtual Desktop for 1,000 users, delivering a scalable, secure, and fully managed platform that enables continuous innovation and 24x7 white-glove support.



Protera supported Tidewater's successful integrations of GulfMark, Swire & Solstad, helping retire more than 50 years of legacy systems, infrastructure, and data center operations in just eight months following merger close.

The transformation enabled Tidewater's first financial close on the acquired business in only five days—an achievement recognized by EY and internal auditors as unprecedented.

Protera's meticulous support helped accelerate the onboarding of 37 vessels and more than 1,000 personnel, seamlessly integrating critical operational, financial, HR, payroll, and fleet management systems while minimizing business disruption.



On Monday morning after go-live, our end users didn't even notice a difference in their daily operations. From their perspective, nothing changed.

Lee Johnson, EVP and CIO at Tidewater

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