

Annex 2

Non-exhaustive list of products or types of installations which SAP considers not tightly technically integrated

Notwithstanding the advantages of integration and a unified maintenance and support model across all SAP solutions and applications used by a customer, the following is a non-exhaustive list of products or types of installations that SAP generally considers not to be tightly integrated at a technical level and which should usually allow for separation into distinct, individually operational, Commercial Installations (List A).

Additionally, beyond the listed solutions, there are certain types of SAP landscapes where multiple ERP instances operated by a customer may be considered loosely integrated so that separation into distinct Commercial Installations should usually be feasible (List B).

However, SAP emphasizes that each customer's SAP landscape is unique, and specific configurations may present exceptional circumstances. Given the complexity and variability of individual setups, it is not possible to establish rigid, one-size-fits-all rules. Instead, this list serves as a general recommendation from SAP rather than a strict classification. Customers are encouraged to assess their specific SAP landscapes in close consultation with SAP to determine the best approach for their situation.

(A) List of products or types of installations considered as not tightly integrated at a technical level

1. **Hubs** scenarios using solutions such as:
 - a. Master data Governance
 - b. Enterprise Warehouse Management
 - c. Transportation Management
 - d. Central Finance
 - e. Business consolidation solutions such as SAP Business Planning and Consolidation (BPC) or SAP Financial Consolidation (SAP FC)
2. **SAP Human Capital Management (SAP HCM)** when setup as separate ERP installation
3. **Analytical solutions of the former SAP Business Objects portfolio**, such as:
 - a. Business Object Enterprise
 - b. Xcelsius
 - c. Crystal reports
 - d. Lumira
4. **SAP Enterprise Portal**
5. **Data warehouses** such as:
 - a. SAP Business data warehouse (SAP BW)
6. **Analytical solutions on SAP BW** such as:
 - a. SAP SEM
7. **SAP HANA as a standalone Datamart** in analytical scenarios

8. **SAP HANA as platform for custom-built applications.** In these cases, the final assessment of the level and depth of integration within the core processes must be made by the customer. To clarify, this does not include scenarios where SAP HANA serves as a platform and database for SAP applications.
9. **SAP Integration solutions** such as:
 - a. SAP Exchange server
 - b. SAP PI/PO
10. **SAP NetWeaver Add-ons** such as:
 - a. SAP GTS
11. **Custom-built applications on SAP Netweaver application server.** In these cases, the final assessment of the level and depth of integration within the core processes must be made by the customer.
12. **SAP Supplier Relationship Management (SAP SRM)**
13. **SAP Hybris commerce On Premise edition**
14. **SAP Business One**
15. **SAP Manufacturing Integration and Intelligence (SAP MII)**
16. **SAP Production Engineering and Operations (SAP PEO)**

(B) Separable ERP systems

1. **ERP systems belonging to different (legal) entities or divisions** that are not deeply integrated into end-to-end business operations (e.g. independently operating manufacturing sites with **distinct** product sets).
2. **ERP systems split by region or country**, where each Commercial Installation has its own complete setup, **including** development and quality/test system, ensuring independence in the process configuration. These Commercial Installations are typically also physically located within their respective regions or countries.
3. **ERP system(s) of a business entity or division preparing for demerger**, where operational separation is typically carried out as part of the demerger process.
4. **ERP system(s) of an acquired company**, as these were fully operational Commercial Installations before the acquisition. However, in most cases, companies reach out to SAP post-merger or acquisition to request guidance on integrating the newly acquired Commercial Installation into their existing SAP landscape.
5. **ERP systems of a customer running in parallel**, except in case of ongoing system conversion or the processes between these two systems are tightly integrated.